

Message Text

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ACTION ARA-14

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-10

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FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2143

C O N F I D E N T I A L SECTION 1 OF 3 CARACAS 4074

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TAGS: PINT PINS PGOV VE

SUBJECT: CAMPAIGN '78: THE FIRST FURLONG

REF: (A) CARACAS 2960, (B) CARACAS 2574, (C) CARACAS A-19,
(D) CARACAS A-17, (E) CARACAS A-14, (F) CARACAS 1853

SUMMARY: ONE MONTH INTO THE OFFICIAL PRESIDENTIAL CAMPAIGN, AD CANDIDATE PINERUA ORDAZ HAS DRAWN EVEN WITH COPEI'S HERRERA CAMPINS IN ONE PUBLIC OPINION POLL, AND HIS MASSIVE APRIL 1-2 CAMPAIGN KICKOFF EXTRAVAGANZA DEMONSTRATED THAT THE "BIG WHITE (ADECO) MACHINE" IS WELL OILED AND PARTY SPLITS PAPERED OVER, AT LEAST FOR THE DURATION. HERRERA CAMPINS HAS NOT BEEN ABLE TO ESTABLISH A FIRM IMAGE AND CONTINUES TO LAMBASTE PINERUA AND THE PEREZ ADMINISTRATION MESS. BOTH CANDIDATES AND THEIR PARTY ORGANIZATIONS HAVE CONCENTRATED THEIR FIRE ON EACH OTHER, AND NEITHER HAS YET ANNOUNCED A COHERENT PROGRAM. THE ATTRACTIVE MEDIA WIZARD, DIEGO ARRIA, WAITS IN THE WINGS TO LAUNCH HIS OWN INDEPENDENT "TECHNOCRATIC" EFFORT IN EARLY MAY, WITHOUT A STRONG ORGANIZATION, BUT WITH THE BACKING OF MAJOR MEDIA FIGURES. ALL THREE CANDIDATES ARE ALSO USING US ELECTION ADVISORS, THUS EMPHASIZING THE ROLE OF THE MEDIA. MOST SPECULATION AT THE MOMENT CENTERS ON THE ARRIA CAMPAIGN AND TO WHAT EXTENT ARRIA WILL HURT EITHER OR BOTH MAJOR PARTIES. PRESENT ODDS STILL FAVOR PINERUA,
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BUT ARRIA'S PRESENCE COULD MAKE THE DIFFERENCE, AS COULD OVER-CONFIDENCE IN THE AD CAMP. IN SUM, IT'S TOO EARLY FOR PREDICTIONS, BUT THE CAMPAIGN IS GOING TO BE CLOSE, ROUGH, AND SURPRISING. END SUMMARY.

1. THE BIG WHITE (ADECO) MACHINE.

PINERUA'S BLITZ OF NINETEEN CITIES IN TWO DAYS, APRIL 1-2, (CARACAS 3236) FOLLOWED BY A MASSIVE RALLY IN DONWTOWN CARACAS APRIL 13 FORMALLY OPENED THE AD CAMPAIGN. THOUSANDS OF AD MILITANTS TURNED OUT, AND AD OFFICIALS PRIVATELY AND PUBLICLY WERE ELATED THAT THE "BIG WHITE MACHINE" IS NOW RUNNING SMOOTHLY AND IN HIGH GEAR. WHILE THE CANDIDATE SAID LITTLE NEW, THE MASSIVE ORGANIZATIONAL EFFORT BY THE PARTY APPARATUS PROVED IT HAS THE MONEY AND THE MUSCLE TO TURN OUT THE CROWDS AND GAVE THE PINERUA CAMPAIGN A BADLY NEEDED BOOST, BOTH IN TERMS OF NATIONAL PUBLICITY AND INTERNATL SELF-CONFIDENCE. THE CANDIDATE HIMSELF CONTINUED PRESENTING HIS LITANY OF LOW KEY REFORMS EMPHASIZING HIS CATCHY NEW CAMPAIGN SLOGAN OF "CAPACITY AND FIRMNESS TO GOVERN" BY PROMISING COLOR TV, A CONSTITUTIONAL AMENDMENT TO GRANT GREATER POLITICAL RIGHTS TO NATURALIZED CITIZENS, BETTER AND MORE USEFUL (TECHNICAL) EDUCATION, LIMITING THE AUTONOMY OF UNIVERSITIES (WITHOUT STIFLING ACADEMIC FREEDOM), ORDER AND SECURITY, AS WELL AS THE MOST TELLING POINTS OF CONTINUED PROSPERITY AND FULL EMPLOYMENT. HE HAS ALSO STRESSED THE NEED FOR MORE OPEN EXCHANGE OF IDEAS, PARTICULARLY MORE AGGGRESSIVE INVESTIGATIVE REPORTING AND LESS GOVERNMENT-SPONSORED NEWSCASTS.

2. JUST AS IMPORTANT, PINERUA HAS OPENLY PRAISED THE PEREZ ADMINISTRATION AND DEEMPHASIZED SOMEWHAT THE THEMES OF CLEAN GOVERNMENT, AND LESS AMBITIOUS PROJECTS, BOTH IMPLICIT REBUKES OF CONFIDENTIAL

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PEREZ. PEREZ, FOR HIS PART, HAS TRIED TO MAINTAIN HIMSELF OFFICIALLY ABOVE THE FRAY, ALTHOUGH A BLISTERING CALDERA SPEECH ACCUSING PEREZ OF SQUANDERING THE NATION'S WEALTH (CARACAS 3529) CAUSED PEREZ TO RETORT SHARPLY THAT CALDERA HAS EXCEEDED THE BOUNDS OF GOOD TASTE. WHIEL THE UNDERLYING COMPETITION BETWEEN PEREZ ON THE ONE HAND, AND BETANCOURT, PINERUA AND THE PARTY REGULARS ON THE OTHER HAS BY NO MEANS BEEN ELIMINATED, BOTH FACTIONS SEEM TO HAVE FINALLY PUT ASIDE THEIR DIFFERENCES FOR THE GOOD OF THE CAMPAIGN.

3. AD OFFICIALS TELL US PRIVATELY THAT THE NEXT POLL WILL DEMONSTRATE CONCLUSIVELY THAT PINERUA WILL BE AHEAD OF HERRERA AND THEY BELIEVE HE WILL STAY THERE. THEY ALSO MAIN-TAIN THAT THE MOST TELLING POINT IN PINERUA'S FAVOR IS PROSPERITY, THE RELATIVE WEALTH OF VENEZUELA, AND LOW UNEMPLOYMENT RATE WILL, ACCORDING TO THEM, BRING THE MASS OF LOWER CLASS VOTERS (THE MAINSTAY OF AD) INTO THE PINERUA CAMP, NOTWITHSTANDING THE PROBLEMS OF SOCIAL SERVICES, CRIME AND INFLATION. IF TRUE, PINERUA HAS LITTLE TO WORRY ABOUT.

4. COPEYANO GREEN- IT'S NOT EASY BEING GREEN OR THE BEST

DEFENSE IS ALL OFFENSE.

AFTER A MASSIVE CAMPAIGN KICKOFF RALLY IN VALENCIA, LUIS HERRERA CAMPINS HAS BEEN BARNSTROMING THE COUNTRY STRESSING VIRTUALLY THE SAME THEMES AS PINERUA, EDUCATION, INTEGRITY, PRODUCTION, CRIME PREVENTION. HITTING HARD AT PINERUA'S TIES TO THE PEREZ ADMINISTRATION, HERRERA IN PARTICULAR HAS MOCKED HIS OPPONENT'S EARLY EFFORTS TO DISTANCE HIMSELF FROM PEREZ. THE MOST TELLING BLOW TO DATE HAS BEEN HERRERA'S DESCRIPTION OF A GOV EXHIBIT IN DOWNTOWN CARACAS EXTOLLING THE PEREZ YEARS AS "KING KONG'S CAGE." THIS BROUGHT HOWLS OF GLEE FROM THE COPEYANO CAMP, AND FEEBLE COUNTERATTACKS FROM THE ADECOS. HERRERA APPEALS HAVE BEEN EMOTIONAL, AND POPULIST IN STYLE, AND HE LIKE PINERUA, HAS SHIFTED HIS
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STANCE SLIGHTLY. LESS DISCUSSION OF THE "PROMOTOR STATE" AND EVEN LESS ABOUT PARTICIPATORY DEMOCRACY, AND MORE EMPHASIS ON PRACTICAL ACCOMPLISHMENTS. HERRERA, IN FACT, HAS OFFICIALLY DROPPED THE IDEA OF "COMMUNITARIAN PROPERTY" FROM HIS PROGRAM, ALTHOUGH MAINTAINING THAT THE IDEA HAS BEEN UNFORTUNATELY CONFUSED WITH COMMUNISM. HERRERA STATES THAT, ON THE CONTRARY, THE IDEA IS AN AFFIRMATION OF THE VALUE OF THE HUMAN INDIVIDUAL AND A DENIAL OF STATE AUTHORITARIANISM.

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ACTION ARA-14

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FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2144

C O N F I D E N T I A L SECTION 2 OF 3 CARACAS 4074

BUT THIS AMBIGUITY COULD AUGUR ILL FOR THE

COPEYANO CANDIDATE FOR SUCH IDEAS HAVE LONG BEEN THE HALLMARK OF VENEZUELAN SOCIAL CHRISTIAN THOUGHT. HIS ESPOUSAL OF SUCH AN IDEA, BUT NOT WITHIN THE OFFICIAL PARTY PLATFORM, CLEARLY IMPLIES THAT IT IS SIMPLY TOO SENSITIVE TO FORMALLY PROCLAIM, YET HERRERA IS NOT WILLING TO COMPLETELY THE CONCEPT. HENCE THE FEELING AMONG OBSERVERS THAT HERRERA IS FUZZY ON ISSUES, PARTICULARLY THOSE WITH IDEOLOGICAL CONTENT. THE COPEYANOS, IN FACT, HAVE PUBLICLY ANNOUNCED THEIR PROGRAM WILL BE PUT FORWARD PIECEMEAL IN JULY, A STRATEGY WHICH FITS WITH THEIR OVERALL EFFORT TO ATTACK, ATTACK, ATTACK, IN THE EARLY MONTHS, BOTH TO ESTABLISH HERRERA AS A VIABLE LEADER, AND ALSO TO PROVIDE AD WITH LESS TIME TO MAKE COUNTER-ARGUMENTS. THERE IS ALSO SOME CONCERN THAT HERRERA'S UNDEFINED IMAGE HAS CAUSED THE COPEYANO CANDIDATE TO FADE SOMEWHAT FROM THE PUBLIC MIND. THERE ARE CURRENTLY MANY JABS ABOUT PINERUA WHICH HUMANIZE HIS SOMEWHAT DOUR PERSONALBITY, WHILE THERE ARE VIRTUALLY NO JOKES ABOUT HERRERA. TO COPEI'S CHAGRIN, HE SEEMS ALMOST TOO BLAND TO BE EASILY CHARACTERIZED BY POPULAR HUMOR.

5. CONTRARY TO THE EARLY STAGES OF THE PRE-CAMPAIGN, HOWEVER, COPEI IN RECENT WEEKS HAS BEEN WEAKENED SOMEWHAT BY PUBLIC AWARENESS OF DISSENSION WITHIN ITS RANKS. HERRERA'S
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CAMPAIGN MANAGER, MONTES DE OCA, AND THE PARTY SECRETARY GENERAL , PEDRO PABLO AGUILAR HAVE NOT SEEN EYE TO EYE ON VARIOUS MATTERS CONCERNING CAMPAIGN POSTS WHICH HAS EMPHASIZED THE CLEAVAGE BETWEEN THE CALDERA FRACTION, HERRERA'S OWN SUPPORTERS, AND THE AMBITIOUS AGUILAR. FURTHER, AN ECCENTRIC HERRERA SUPPORTER IN ZULIA, SENATOR CIRO PEROZO ZAMBRANO RECENTLY RESIGNED FROM THE PARTY IN A HUFF AND ACCUSED A FORMER ZULIA GOVERNOR AND COPEI COLLEAGUE OF FRAUD. ALLEGEDLY PEROZO HAD BEEN PASSED OVER BY HERRERA WHEN THE LATTER CHOSE HIS CAMPAIGN TEAM FOR ZULIA. FINALLY, JOSE MIGUEL UZCATEGUI, THE COPEYANO LABOR REPRESENTATIVE ON THE BOARD OF THE CENTRAL BANK HAS BEEN NAMED AS A POSSIBLE ACCOMPLICE IN A COMPLICATED SWINDLE INVOLVING PHONY EXPORT BONUS APPLICATIONS. THIS SCANDAL,WHICH MAY HAVE BROADER RAMIFICATIONS, HAS DONE LITTLE TO IMPROVE COPEI'S CLAIM THAT IT CAN "FIX THINGS." THE NATIONAL LABOR FEDERATION DROPPED UZCATEGUI FROM HIS POSITION MAY 2.

6. THESE DEVELOPMENTS DO NOT YET IMPLY THAT COPEI RISKS A DEBILITATING INTERNAL DIVISION FOR THE COPEYANOS REALIZE, JUST AS THEIR AD COUNTERPARTS DO, THAT PARTY UNITY IS ESSENTIAL IF THEIR CANDIDATE IS TO HAVE A REAL CHANCE TO BECOME PRESIDENT. AND, IN FACT, PRESIDENT CALDERA HAS GIVEN THE SINGLE MOST IMPORTANT COPEYANO ADDRESS OF THE CAMPAIGN, MAKING A MAJOR DEFENSE IN CONGRESS OF HIS OWN ADMINISTRATION

AND ACCUSING PRESIDENT PEREZ AND HIS GOVERNMENT OF MONUMENTAL PARTISANSHIP AND WASTE (CARACAS 3529). WHILE IT REMAINS PROBLEMATIC WHETHER CALDERA WILL GO OUT ON THE HUSTINGS FOR HIS PARTY'S CANDIDATE TO THE EXTENT BETANCOURT WILL FOR HIS, CALDERA HAS DONE AND SAID NOTHING TO UNDERMINE THE HERRERA CANDIDACY.

7. ASIDE FROM THE THREAT OF ARRIA'S CANDIDACY HERRERA'S
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MAJOR PROBLEM HAS BEEN AN INABILITY TO PROJECT HIMSELF AS A CANDIDATE WITH CLEAR AND PRECISE IDEAS ABOUT HOW HE WOULD GOVERN. TO ATTRACT THE SIZEABLE NUMBER OF INDEPENDENT VOTERS NEEDED FOR VICGORY TO THE GREEN PARTY BANNER, COPEI AND HERRERA WILL HAVE TO PROVIDE A SENSE OF FIRM LEADERSHIP AND DIRECTION THAT TO DATE HAVE BEEN LACKING. THIS MAY BE IN PART DUE TO THE FACT THAT THE COPEI PLATFORM IS YET TO BE ENUNCIATED, AND ALSO THAT HERRERA HIMSELF HAS NO PRACTICAL ADMINISTRATIVE EXPERIENCE WHICH WOULD HELP HIM PROJECT A SENSE OF LEADERSHIP AT THE HELM. FINALLY, IT SHOULD BE NOTED THAT HERRERA UNDOUBTEDLY REALIZES THESE CONSTRAINTS, AS DO HIS CAMPAIGN MANAGERS. THUS WHILE AT THE MOMENT THE MOMENTUM OF THE CAPIGN HAS SWUNG TOWARD AD, HERRERA REMAINS A DISTINCT CONTENDER, PARTICULARLY IF THE NEW AND DISAFFECTED VOTERS DECIDE THAT AD'S CANDIDATE REPRESENTS A DISCREDITED PAST AND THAT COPEI IS THE ONLY REAL ALTERNATIVE.

8. THE THIRD FORCE - ARRIA AS MEDIA WIZARD
THE EMBASSY HAS REPORTED EXTENSIVELY ON DIEGO ARRIA'S MOTIVATION FOR RUNNING AN INDEPENDENT CAMPAIGN, AS WELL AS THEVARIOUS CONSPIRACY THEORIES CIRCULATED IN CARACAS ABOUT WHY HE HAS DECIDED TO DO SO (CARACAS 3748, 2960, 2574). IN ANY CASE, ARRIA PLANS TO ANNOUNCE HIS CANDIDACY BY MID-MAY, ANDHAS ALREADY OBTAINED THE SUPPORT OF MAJOR NEWSPAPER PUBLISHERS, DE ARMAS, CAPRILES AND, TO A LESSER EXTENT, NUNEZ OF "EL UNIVERSAL." HE HAS HIRED LOCAL AND US MEDIA ADVISORS AND SPENT SEVERAL WEEKS RECENTLY IN THE US SEEKING MEDIA ADVISE AND POSSIBLY FINANCIAL SUPPORT.

9. ARRIA'S CANDIDACY IS A SERIOUS BID, AND DOES CHANGE THE POLITICAL COMPLEXION OF THE PRESIDENTIAL CAMPAIGN FOR TWO BASIC REASONS : (A) HE WILL USE PRINT AND ELECTRONIC MEDIA ALMOST EXCLUSIVELY, THEREBY EMPAHSIZING THE "NEW POLITICS" OF THE MEDIA AS OPPOSED TO MASS PARTY ORGANIZATION AND POPULAR RALLIES; (B) HE HAS A POTENTIAL APPEAL TO BOTH NEW VOTERS AND TO THE DISAFFECTED, THE GREAT UNKNOWN QUANTITY IN THIS
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ELECTION. OUT OF APPROXIMATELY 6 MILLION VOTERS, SOME SERIOUS
POLITICAL COMMENTATORS BELIEVE THAT HE COULD ATTRACT AS MUCH
AS 10 TO 20 PERCENT OF THE VOTE IF HIS CAMPAIGN CATCHES
HOLD. IN GENERAL, HE WILL RUN A NON-IDEOLOGICAL TECHNOCRATIC
CAMPAIGN, EMPHASIZING PUBLIC WORKS, NON-PARTISANSHIP AND,
IN FACT, CONTINUITY FROM WHAT HE DID AS GOVERNOR OF THE
FEDERAL DISTRICT, BUT ON A NATIONAL SCALE. ARRIA PLANS TO
ORGANIZE HIS OWN MOVEMENT, "COMMON CAUSE-DIEGO ARRIA."
THE NAME, SIMILAR TO THAT USED BY ARRIA IN THE PEREZ CAMPAIGN
IS MEAN TO SYMBOLIZE THE NEED FOR COMMON ACTION ON THE PART

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TO SECSTATE WASHDC 2145

C O N F I D E N T I A L SECTION 3 OF 3 CARACAS 4074

OF CITIZENS TO RESOLVE THEIR PROBLEMS. THEY CANNOT RELY
SOLELY ON THE POWERS OF THE STATE, BUT MUST CONTRIBUTE
TO PUTTING THINGS RIGHT. HE WILL PUT UP TECHNICAL FIGURES
ON HIS PARTY SLATE FOR CONGRESS TO STRESS THE NONPARTISAN
NATURE OF HIS MIDDLE OF THE ROAD CAMPAIGN. PRIVATELY,
NEITHER AD NOR COPEI ACKNOWLEDGE ARRIA AS A THREAT, BUT BOTH
SAY IN THE NEXT BREATH THAT HE IS A STALKING HORSE FOR THE
OTHER PARTY, THUS INDICATING THAT BOTH ARE QUITE CONCERNED
AS TO WHICH PARTY WILL BE HURT MOST BY ARRIA. NOBODY KNOWS
THE ANSWER TO THAT: ARRIA HIMSELF TELLS US THAT IF HE DOES
ONLY MODERATELY WELL, HE WILL HARM HERRERA MOST BY PULLING
AWAY MIDDLE CLASS COPEYANO VOTERS. HOWEVER, IF HIS MEDIA
APPROACH ALSO APPEALS TO THE POOR LOWER CLASS HE COULD ALSO
GARNER POTENTIAL AD VOTERS. GIVEN HIS IMAGE, PROGRAMS, AND
LIFESTYLE, HE IS UNLIKELY TO ATTRACT THE LEFTIST VOTE.
ALMOST NO ONE BELIEVES ARRIA CAN WIN NOW, BUT, ON THE OTHER
HAND, NO ONE IS PREDICTING FLATLY THAT HIS "COMMON CAUSE"

MEANS HIS POLITICAL DEMISE EITHER. ONE THING IS A NEAR CERTAINTY; ARRIA WILL BE VERY CAREFUL ABOUT HIS RELATIONSHIP WITH PRESIDENT PEREZ. HAVING BEEN A PEREZ PROTEGE FOR FOUR YEARS, HE WOULD LOSE ALL CREDIBILITY BY ATTACKING HIS MENTOR, AND, IN ANY CASE, ARRIA MAINTAINS THAT HE AND PEREZ REMAIN THE BEST OF FRIENDS. IN FACT, A RUMOR TO THE EFFECT THAT PEREZ SECRETIVELY BACKS HIS INDEPENDENT BID HAS GAINED CONFIDENTIAL

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CURRENCY. THE EMBASSY IS CONVINCED THAT THIS IS NOT THE CASE FOR A NUMBER OF REASONS. FIRST, A GOOD FRIEND OF PEREZ HAS TOLD US THE PRESIDENT WAS GENUINELY ANNOYED WHEN HE HEARD THE RUMOR. SECOND, WHATEVER PEREZ' DIFFERENCES WITH BETANCOURT AND PINERUA, HE IS A PARTY MAN FIRST AND LAST. THIRD, HIS OBJECTIVE IS TO TAKE OVER THE AD PARTY. TO SUPPORT RRIA'S BID, CLANDESTINELY OR OTHERWISE, WOULD DESTROY PERMANENTLY PEREZ' OWN POWER BASE WITHIN THE PARTY. THE EMBASSY BELIEVES ARRIA IS THE SOURCE OF THIS RUMOR. OVER THE LAST WEEKEND, FOR THE FIRST TIME, HERRERA DIRECTLY ATTACKED ARRIA, CLAIMING THAT HE IS PEREZ' VIRTUAL CANDIDATE, THE "GOVERNMENT" CANDIDATE. PEREZ IMMEDIATELY CATEGORICALLY DENIED THE ASSERTION, BUT THE COPEYANOS CLEARLY BELIEVE IT IS TO THEIR ADVANTAGE TO STATE THAT ARRIA IS PEREZ' STALING HORSE. THEY HAVE TOLD US AS MUCH PRIVATELY. WHETHER THIS STRATEGY WILL WORK REMAINS TO BE SEEN, FOR IN THE FIRST INSTANCE IT MEARELY GIVES ARRIA FREE PUBLICITY, EVEN BEFORE HE OFFICIALLY STARTS HIS CAMPAIGN.

10. US ELECTION ADVISORS -VENEZUELA AS COPY-CAT. AD, COPEI AND ARRIA HAVE HIRED US ELECTION EXPERTS: AD-JOE NAPOLITAN AND CILTON WHITE; COPEI-DAVID GARTH; ARRIA-PAT CADELL AND DIERDORF. WHILE THE OTHER PARTIES HAVE CRITICIZED THE USE OF SUCH ADVISORS AS DIRECT INTERFERENCE IN VENEZUELA'S INTERNAL AFFAIRS, THE TWO BIG PARTIES AND ARRIA BELIEVE THEY ARE ESSENTIAL TO ANY MODERN CAMPAIGN. BOTH AD AND COPEI USED US ADVISORS IN 1973, AND THE EMBASSY DOES NOT EXPECT THEIR PRESENCE HERE TO GENERATE ANY SERIOUS CRITICISM.

11. THE LEFT -NOTHING RIGHT. IN ESSENCE, THE EMBASSY HAS LITTLE TO ADD TO ITS REPORT ON THE LEFTIST PARTIES OF MARCH 1 (CARACAS A-19). THEY REMAIN CONFIDENTIAL

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RIDDLED BY INERNAL FACTIONALISM, AND ARE NO MORE UNIFIED TODAY THAN TWO MONTHS AGO. TOGETHER, THEY COULD CONCEIVABLY

OBTAIN A LITTLE MORE THAN 10 PERCENT OF THE VOTE, BUT FEW BELIEVE THAT MAS IS NOW CAPABLE OF RUNNING AN EFFECTIVE CAMPAIGN, AND NONE OF THE LEFTIST PARTIES CAN AGREE ON EITHER A COMMON PROGRAM NOR PLATFORM AT THE NATIONAL LEVEL (ALTHOUGH THEY DID SO AT THE STATE LEVEL IN COJEDES LAST WEEK). THEY WILL NOT DISAPPEAR, AND COULD PROVE A DECISIVE ELEMENT IN A VERY CLOSE RACE, BUT HAVE LITTLE APPEAL TO THE POPULACE. IN FACT, HECTOR MUJICA, THE RATHER OUTSPOKEN COMMUNIST PARTY CANDIDATE HAS ADMITTED IN ALL CANDOR THAT HE HAS NO CHANCE OF WINNING THIS TIME, A RATHER REFRESHING STATEMENT GIVEN THE USUAL CAMPAIGN RHETORIC OF THE LEFTIST CANDIDATES.

12. COMMENT: NEITHER MAJOR PARTY CANDIDATE HAS CAUGHT THE PUBLIC IMAGINATION. ARRIA IN THIS RESPECT IS A FRESH, APPEALING FACE, BUT HE LACKS BOTH PARTY ORGANIZATION AND A CLEAN RECORD FOR HE IS WIDELY PERCEIVED AS AN OPPORTUNIST. THE LEFT IS DIVIDED AND VENEZUELA, WITH ITS RELATIVE WEALTH, IS SIMPLY NOT READY FOR RADICAL APPEALS. THUS THE RACE SHAPES UP IN THE CLASSICAL MANNER, AD USING ITS MASSIVE MACHINE BASED ON THE SUPPORT OF THE LOWER CLASSES, COPEI APPEALING TO ITS MIDDLE-CLASS PROFESSIONALS BUT SEEKING BROADER SUPPORT, AND THERE IS A CARACAS-BASED INDEPENDENT CANDIDATE ATTEMPTING A MEDIA BLITZ TO BECOME A MAJOR FORCE. SIMPLY PUT, IT APPEARS THAT AD HAS THE LEAD, GIVEN THE ORGANIZATIONAL MUSCLE AND FINANCING IT POSSESSES, BUT NOT BY MUCH. SUBSTANTIAL DISAFFECTION WITH THE PEREZ GOVERNMENT PLUS THE LACKLUSTER PERSONALITY OF PINERUA ARE HERRERA'S BEST WEAPONS. BUT HERRERA HAS YET TO PROJECT HIMSELF AS THE VALID LEADER OF THIS COUNTRY. FINALLY, ARRIA, USING MODERN TECHNIQUES, HOPES TO MAKE A REAL DIFFERENCE.

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